

Pastor Greg K Delaney

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Professional Profile Ordained Pastor, Recovery Coach, and Recovery Program Developer Proficient at: Collaboration, Development, Networking, and Marketing Pastored, created, developed, and integrated faith-based recovery programs Past C-Level sales and marketing leadership professional, former business owner, and manager Knowledgeable and skilled integrator of strategic sales, marketing, and networking relationships for both domestic and international marketplaces. Proficient at solution creation, networking, and service delivery across varied demographical and market forums Executive Board member of multiple non-profit and benevolence network organizations Experienced Networking Executive Sales revenues more than \$400 million dollars over career across multiple marketplaces.

Skills • Pastoral Counseling • Addiction & Recovery Counseling • Recovery Skill Building • Public speaking and Presentation • Networking and Relationship Facilitation • Addiction Recovery Education • Executive Sales • Direct and Indirect Staff Management • Vendor Management • Transformational Leadership • Interpersonal Communication • Creative Writing • Sales Management • Operational Management • Solution Development • Life Coaching • Target Account Selling • Recovery Solution Networking • Fundraising • Trauma-Informed Care

Professional Summary

Current: **Senior Community Engagement Specialist – Woodhaven Ohio**

Recovery • Establish, develop, and manage relationships between WOODHAVEN and other recovery partners, ministries, government agencies, and treatment providers. Provide front-line case management for WOODHAVEN clients seeking sober living, faith-centric recovery alternatives, and ongoing recovery options. Provide communication conduit between WOODHAVEN and multiple drug and recovery coalitions across the United States. • Member of Ohio Governor Mike DeWine's RECOVERYOHIO Advisory as well as am a "Partners in Hope" contributor to Partnership Center, Washington DC & SME on Faith-Based

Recovery Engagement Strategy (40+ states) Faith-Based Recovery SME – SAMHSA Office of Recovery Washington DC **Faith Engagement Subject Matter Expert – Reach for Tomorrow, Ohio** • Establish, develop, and manage relationships between the faith community and the HOPE branch of Reach for Tomorrow Ohio. Provide education and engagement of the faith community regarding HUMAN TRAFFICKING and TRAUMA-INFORMED CARE.

Pastor and Chief Collaboration/Development Officer, REFUGE MINISTRIES • Managed and directed the collaborations and partnerships between REFUGE MINISTRIES, Attorney General Mike DeWine's Drug Abuse Outreach efforts, Governor John Kasich's FAITH-Based Office, Champions Network, State-Wide Mental Health and Recovery alliances, non-profit ministries, recovery programs, business, and coalition partnerships (200+ partners)

Founder and Recovery Advocate, JEREMIAH TREE • Established a first-in-kind benevolence conduit for Ohio's Greene and the surrounding counties to help facilitate assistance for those suffering in HOMELESSNESS, poverty, life crisis, and addiction via multiple partnerships (church, government, non-profit, health and social services). Ministry continues and is a multiple award-winning work.

Associate Pastor AHOP Ministries, FREEDOM CHURCH • As a member of the AHOP STAFF, directed and led a growing recovery-focused ministry • Preached weekly. Directed all facets of the ministry including providing meals (18000 over a 5-year period) developed leadership, worship and calling teams, small groups, and connected 100's of folks to additional recovery partners and solutions. • Served on praise and worship team(s), choir and filled the Sunday pulpit on multiple occasions in the absence of senior Pastor.

Business Owner and Manager (Delaney Enterprises, LLC) • Purchased, organized, and further developed a sporting goods company (Cowens Team Sports) • Crafted sales, marketing, and service delivery practices for Cowens Team Sports • Managed both retail (storefront) sales as well as direct sales staff. • Expanded market reach via internet presence, eight hundred service, and subcontracting relationships • Sales and market expansion initiatives lead to 25% revenue year over year for Cowens 2004-2006 • Cultivated and maintained strategic market relationships (Schools, Professional Sports, Community, and Vendor/Distributors) • Established a personal catering organization (Winnie and Clara's Catering) still operational

Territory and Relationship Management and Executive Sales • Corporate PC Source (Regional Sales Director): Developed marketing and sales presence for the Ohio, Kentucky, and Indiana markets. Established and fostered both executive customer and supplier relationships Clients: Ashland Oil, Valvoline, Berry Company, Clopay Products. Suppliers: IBM, Hewlett Packard, Cisco, Xerox, DELL Surpassed revenue targets by 200% in 2002

- **Convergys Corporation (Director of Wireless Sales):** Directed National sales and customer care initiatives, operations, and relationships for wireless clients Sales revenues exceeded one hundred million for clients such as ALLTEL, Cingular, SBC Named Pacific Bell's Solution Supplier of the Year for 2001

- **Entex/CompuCom Services (International Account Executive)** International Sales and Solution Management Developed infrastructure deployment and support plans and teams for multiple Fortune 500 companies. (MEAD, Lexis-Nexis, Chiquita Brands) Integration of international supply chains and support service to cater to client facilities in Europe and South America

Recent Work History Outreach Coordinator/Hope Director Pastor and Chief Collaboration Officer Associate Pastor Owner/GM

WOODHAVEN OHIO/Reach for Tomorrow REFUGE MINISTRIES AHOP
Ministries Delaney Enterprises, LLC, Xenia, Ohio

2016/2017-Present 2015-2016 2009-2015 2004-2007

Regional Director Corporate PC Source, Chicago, Illinois **2002-2003**

Director, Sales Convergys, Cincinnati, Ohio **1999-2002**

International Account Executive Marketing Specialist Entex/CompuCom, Erlanger, Kentucky, Dallas, Texas **1990-1993**

Education BS Marketing

Distinctions: CUM LAUDE, Top 10 (Marketing) Wright State University, Fairborn, Ohio

1987

References References are available upon request.